



30-DAY LOCAL OPERATOR PILOT

My Air Con Care Booked-Day Partner

Deliver professional air-conditioning cleans while My Air Con Care manages customer acquisition, quoting, booking, routing, records and follow-up.

EXPRESSION OF INTEREST - DISCUSSION DOCUMENT

This pack is for applicant screening and discussion. It is not an employment offer, franchise offer, financial forecast or guarantee of work, earnings, hours or territory.

THE COMMERCIAL MODEL

Shared revenue with accountable territory marketing

The proposed service partner receives 50% of eligible collected service revenue for completed and quality-approved work. The partner contributes \$350 before each active week of approved local marketing. There is no upfront entry fee; applicants supply the experience or licensing, equipment, reliable vehicle and professional customer service required to perform the work.

50%	\$350	\$0	1 route
eligible collected service revenue	weekly territory marketing	upfront entry fee	defined local operating area

Illustrative low-value five-day week

Measure	Daily	Weekly
Completed jobs	4	20
Customer revenue at \$165 average	\$660	\$3,300
Partner share at 50%	\$330	\$1,650
Territory marketing contribution	-	-\$350
Partner amount before own costs	-	\$1,300

Illustrative weekly direct costs

Cost allowance	Weekly estimate
Fuel and local travel	\$250-\$350
Chemicals and consumables	About \$50
Vehicle, equipment and insurance allowance	\$100-\$150
Estimated direct field costs	\$400-\$550
Illustrative amount after marketing and listed costs	\$750-\$900

This deliberately low-value scenario is not a forecast, wage or earnings guarantee. Higher average job value raises both 50% shares. Actual results depend on completed and collected work, system mix, route density, cancellations, service quality and final written terms.

HOW THE PILOT WORKS

Clear responsibilities on both sides

My Air Con Care provides	The service partner provides
- Brand marketing, educational content and paid customer acquisition. - Central quote, booking and customer communication systems. - Practical routing into local booking days. - Approved service scope, process training and quality standards. - Customer records, evidence and review follow-up. - Payment collection or coordination under the agreed process.	- Reliable attendance and professional completion of the agreed clean. - Reliable suitable vehicle, all required tools, protective equipment and approved consumables. - Demonstrated cleaning experience or relevant licensing, plus active ABN and appropriate insurance. - Professional presentation and proven customer-service habits. - Work only within demonstrated competence and legal scope. - Complete job cards and clear before-and-after photos. - Prompt escalation of damage, repairs or work outside cleaning scope.

What a normal day looks like

1	Review the routed job list and customer notes before leaving.
2	Confirm equipment, protective materials, chemicals and photo requirements.
3	Complete a compact local route with a target of four professional cleans.
4	Protect the work area, complete the approved process, test and explain the result.
5	Upload evidence, finish the job card and escalate anything outside cleaning scope.

My Air Con Care's 50% share is not profit. It funds content, lead handling, booking technology, payment fees, administration, customer support, cancellations, quality control and overhead. The partner's \$350 contribution is separately reconciled to approved territory marketing.

WHO WE ARE LOOKING FOR

Reliable people who can follow a proven system

The strongest applicants combine practical ability with excellent customer habits. Direct HVAC experience is useful, but process discipline, care inside customers' homes and honest communication are essential.



Strong applicant profile

- Demonstrated air-conditioning cleaning experience or relevant trade licensing/qualifications.
- A reliable suitable vehicle and all required professional cleaning equipment.
- Confidence working professionally inside homes and businesses.
- An ABN or ability to establish the correct structure before starting.
- Appropriate insurance before any paid work begins.
- Availability for at least three regular days per week during the pilot.

Selection and pilot process

Step	What happens
1	Complete the Expression of Interest survey.
2	Short phone interview and area/availability check.
3	Identity, ABN, experience and insurance verification.
4	Practical service assessment and process induction.
5	Written service-area and pilot agreement before activation.
6	First \$350 active marketing week funded after the written terms are accepted.
7	Controlled 30-day pilot with weekly quality and performance reviews.
8	Continuation and area capacity reviewed using actual results.

Important notice

This document is not an employment offer, contractor agreement, franchise disclosure document, financial product, forecast or guarantee. Applicants should obtain their own legal, tax, insurance and financial advice. Any future arrangement involving licence fees, brand rights, operating systems or territory rights must be separately documented and reviewed for compliance with Australian law, including the Franchising Code where applicable.

NEXT STEP

Complete the service-partner Expression of Interest survey supplied by My Air Con Care. Do not send identity documents, banking details or payment through the survey.

Privacy: myairconcare@gmail.com | **Policy:** myairconcare.com/privacy-policy.html